

# R.H. Hummer Jr., Inc. on Innovative Computing Corporation

## R.H. Hummer Jr., Inc.

Established in 1982, R.H. Hummer Jr., Inc., is a common and contract carrier headquartered in Williamsburg, Iowa. The general commodities hauler serves customers within the U.S. from terminals in Iowa and Minnesota with over 100 tractors, and more than 350 dry van, flatbed and drop deck trailers.

## Challenges

### Looking for alternatives to hardware investments

Facing the need to replace servers, R.H. Hummer was looking for alternatives to hosted enterprise management systems. In particular, the company was interested in having access to its data off-site via a secure Internet connection.

### Searching for advanced, integrated software capabilities

R.H. Hummer's existing enterprise system, which had been in place for eight years, did not have the functionality the carrier needed for its growing operation. The system was also not fully integrated, leading to the need for redundant data entry. Further, it lacked data security and did not have backup capabilities to fully protect company information.

## Solutions

An Internet-based solution for meeting enterprise management software needs, Innovative Computing Corporation's Access Plus® has been in use at R.H. Hummer since October 1, 2008. With Access Plus, Innovative houses R.H. Hummer's software and data on redundant IBM System i™ servers located in secure environments with emergency backup power supplies. Innovative's systems administration staff handles all backups, redundant Internet connections, security, server maintenance and 24/7 monitoring.

At R.H. Hummer, IES® modules are in use for Operations, including dispatch and driver management tools; Administration tools for payroll, settlements, rating and billing, fuel taxes and all accounting functions; and Safety & Risk Management tools for entry of claim information by dispatch and easy access to driver, unit, shipper and load data for cargo and workers' compensation claims.

R.H. Hummer's future plans include utilizing the IES Driver Acquisition module, which will enable them to analyze recruiting and training efforts, as well as track candidate status.

Enhancing Access Plus capabilities at R.H. Hummer are interfaces with the carrier's T-Chek Systems T-Card and Transportation Clearing House (TCH) Fuel Card for integrating fuel purchasing, fuel tax and driver funds transfer information. Additionally, the carrier plans integrations for activity-based costs analysis, mobile communications and document imaging solutions.

*"Access Plus from Innovative Computing Corporation gives us a very cost effective way to have all the capabilities and advantages of an enterprise management system without the need to invest in new hardware or additional staff. The Internet-based solution allows us to access our data from anywhere at anytime. It is easy to use. One of my biggest fears was that our staff would walk out the day we went live. Now, we couldn't take it away from them."*

**Ron Hummer**

Owner, R.H. Hummer Jr., Inc.

## Results

### Cost effective alternative

The Access Plus® system gives R.H. Hummer capabilities that it did not have previously, as well as the ability to expand its use of management tools, without requiring an investment in computer hardware. With the system, the carrier's management team has instant access to everything from a daily snapshot of business activity to monthly financial and operational information.

### Advanced integrations

In its choice of Access Plus, R.H. Hummer adopted a solution with a fully integrated accounting package designed specifically for trucking operations, rather than a third party solution. The fully integrated application gives the carrier the assurance that its data is more accurate and useful, because when something is entered in one part of the system, it is automatically populated in other portions of the software.

## About Innovative Computing Corporation

Innovative Computing Corporation is a leading provider of enterprise level software and service solutions to the truckload motor carrier industry. Innovative software is available via local Systems or via the Internet. With 40 years of experience serving the industry, Innovative is installed in fleets throughout the U.S and Canada. Innovative's customer base includes customers ranging in fleet size from less than 10 to more than 10,000 trucks and is used to dispatch tens of thousands of trucks nationwide. Innovative Computing Corporation is a wholly owned subsidiary of BetaZone, Inc., 750 Old Hickory Blvd., Suite 290, Brentwood, TN 37027. [www.innovativecomputingcorp.com](http://www.innovativecomputingcorp.com)

Media Contact:  
Susan Fall  
858-490-1050  
[susan@launchitpr.com](mailto:susan@launchitpr.com)

## Innovative Computing Corporation

750 Old Hickory Blvd., Suite 290  
Brentwood, TN 37027  
[www.innovativecomputingcorp.com](http://www.innovativecomputingcorp.com)  
[salesinfo@innovativecomputingcorp.com](mailto:salesinfo@innovativecomputingcorp.com)  
800.411.2109



*"Innovative Computing Corporation brings more than software to the table. One thing that's very important to us is that they have a strong trucking industry background, which enables them to understand our business. That's invaluable when it comes to providing a system that works for us, and for providing the confidence that any issues or questions we have will be resolved quickly and effectively."*

**Bonnie Willoughby**

General Manager, R.H. Hummer Jr., Inc.